Local Market Update for November 2024

Provided by New Jersey REALTORS®



New Providence Boro

Union County

Single Family		November			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	4	10	+ 150.0%	110	116	+ 5.5%	
Closed Sales	7	10	+ 42.9%	88	98	+ 11.4%	
Days on Market Until Sale	23	18	- 21.7%	22	20	- 9.1%	
Median Sales Price*	\$691,250	\$1,090,000	+ 57.7%	\$809,000	\$945,500	+ 16.9%	
Percent of List Price Received*	104.4%	116.7%	+ 11.8%	106.1%	111.0%	+ 4.6%	
Inventory of Homes for Sale	10	11	+ 10.0%				
Months Supply of Inventory	1.3	1.2	- 7.7%				

Townhouse-Condo		November			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change		
New Listings	1	1	0.0%	23	14	- 39.1%		
Closed Sales	3	1	- 66.7%	20	15	- 25.0%		
Days on Market Until Sale	12	11	- 8.3%	54	42	- 22.2%		
Median Sales Price*	\$999,000	\$821,000	- 17.8%	\$944,500	\$799,000	- 15.4%		
Percent of List Price Received*	99.5%	104.6%	+ 5.1%	99.7%	104.1%	+ 4.4%		
Inventory of Homes for Sale	3	1	- 66.7%					
Months Supply of Inventory	1.3	0.6	- 53.8%					

Adult Community		November			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change		
New Listings	0	0		0	0			
Closed Sales	0	0		0	0			
Days on Market Until Sale	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

